



MF5 FOR MENOPAUSAL SYMPTOMS

IATERION INC

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www.iaterion.com



THERE IS AN URGENT NEED TO SUPPORT WOMEN'S HEALTH

1

The Vast
Majority of
Women
Experience
Menopause

3

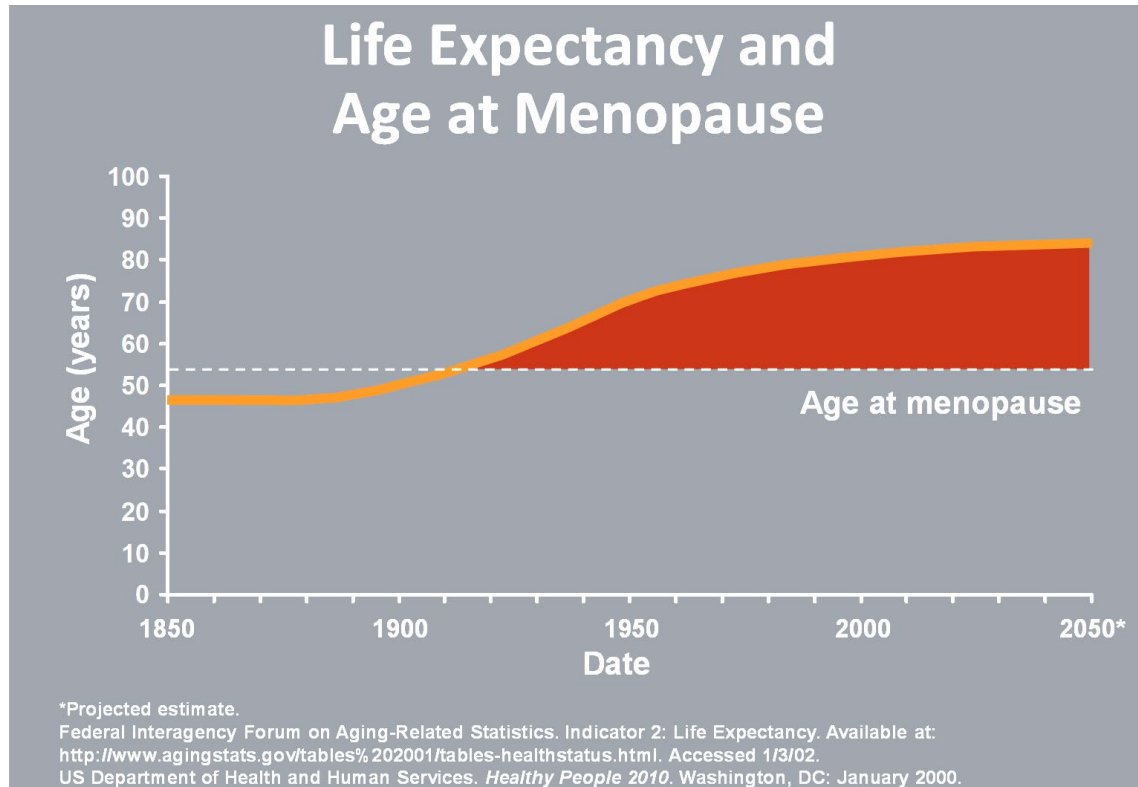
Currently there is
No Investment in
Women's Health

2

Current
Therapies
are Not Safe

MENOPAUSE WILL AFFECT EVERY WOMAN

Most women experience symptoms that disturb their quality of life and experience health issues both prior to and post menopause



Due to increased life expectancy, most women live **40% of their life** in menopause

6,000 women in the US enter menopause daily

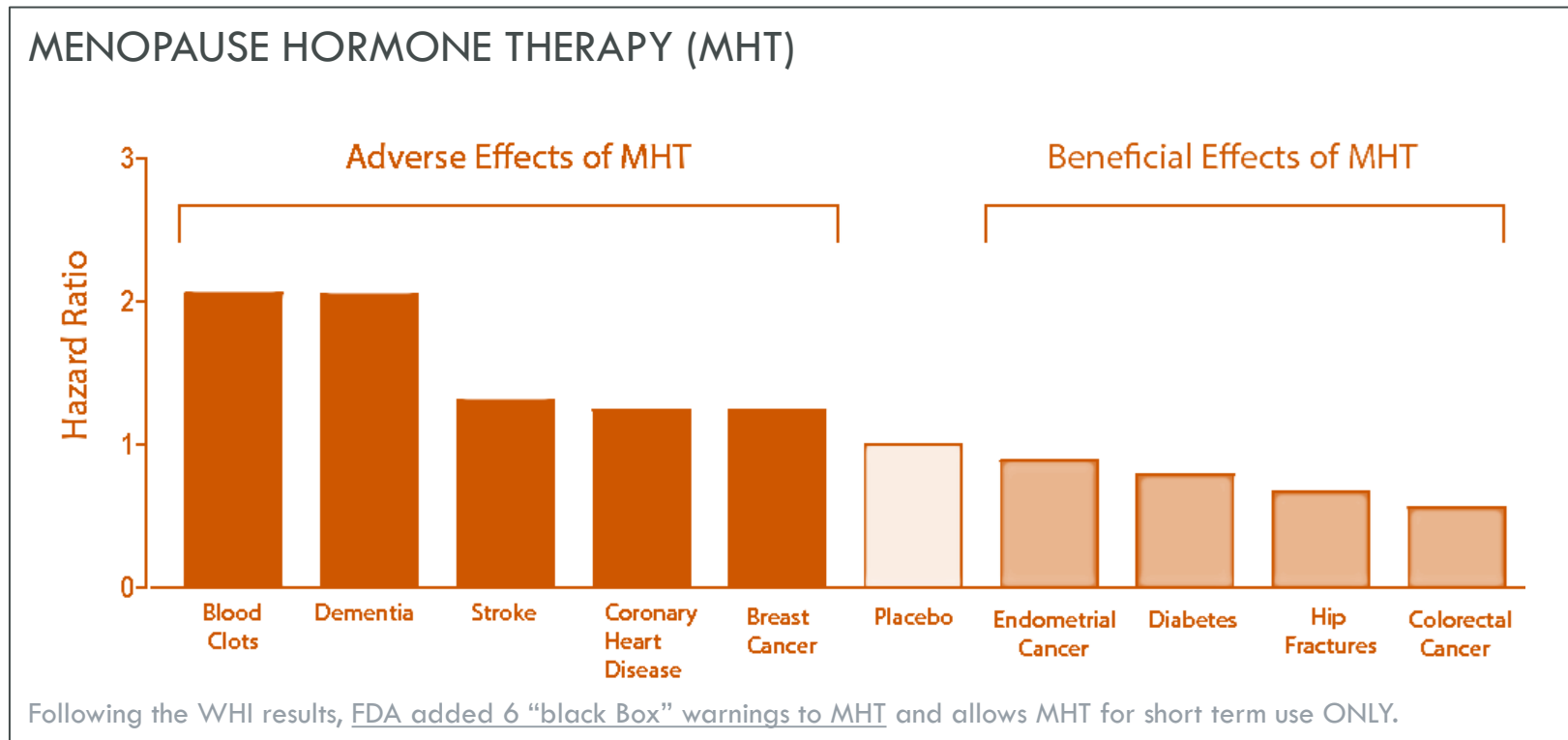
By 2025 that number will increase to **50 million** in the US and **1.1 billion worldwide**

SYMPTOMS OF MENOPAUSE EFFECT WOMEN DAILY

Percent of women experiencing menopausal symptoms

EARLY STAGE SYMPTOMS	IMPACT	LATE STAGE CONDITIONS	IMPACT
Hot flashes/ Night Sweats	65-75%	Osteoporosis/ Fractures	43.1% of women over the age of 50 have low bone mass
Sleep Disturbance	65-75%	Type II Diabetes	19.4%
Mood Swings	64-70%	Cardiovascular disease	38% vs 4% in pre-menopause
Vaginal Atrophy/ Dryness	40-60%	Cancer	54% rate of breast cancer 73.5% die of breast cancer
Weight Gain/ Obesity	30-55%	Alzheimer's/ Dementia	65-70% of all Alzheimer's patients

CURRENT HORMONE THERAPIES PROVIDE MORE RISK THAN BENEFIT



RESULTS

73% of women aged 40-65 are **NOT** currently treating their menopause symptoms

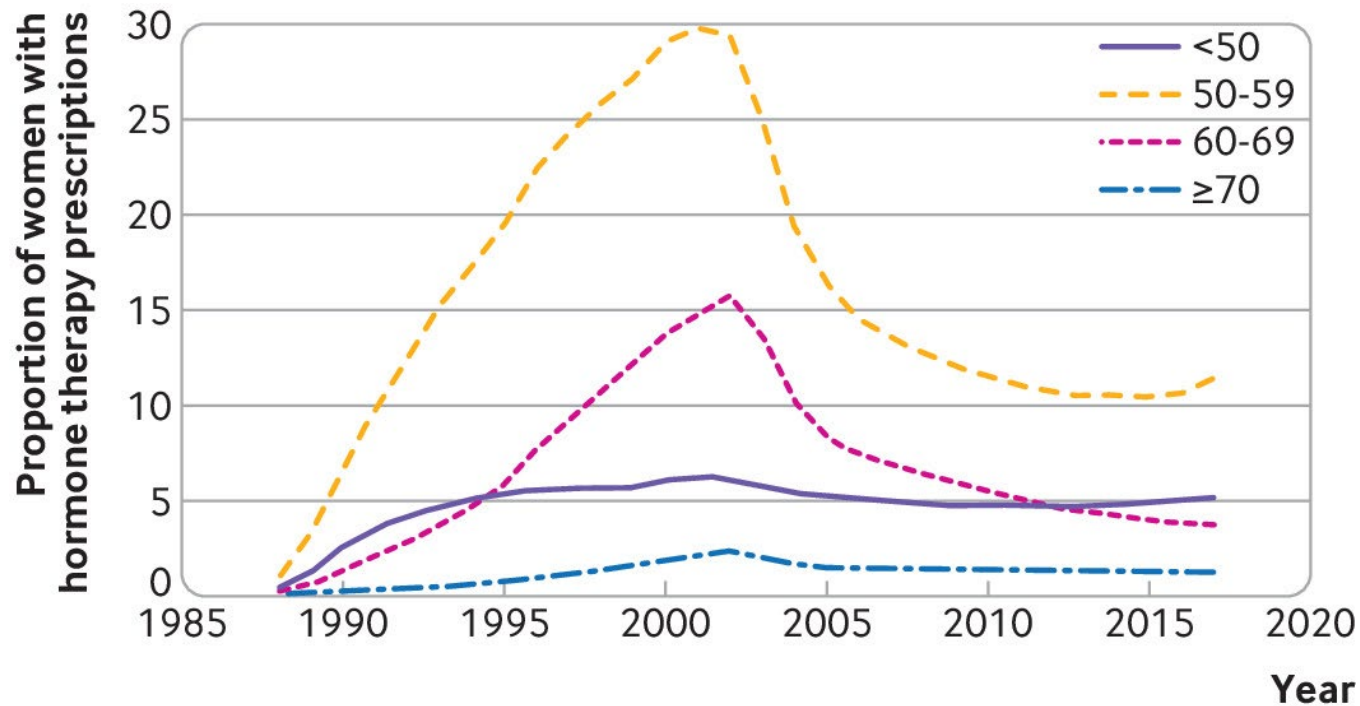
68% have **NOT** used OTC vaginal treatments

65% would **NOT** consider taking MHT

(Statista, 2022)

THE CURRENT HORMONE THERAPY MARKET IS FAILING WOMEN

There is a desperate need for an alternative treatment to address menopausal symptoms and mitigate downstream diseases



INSIGHTS

Sales of menopause hormone therapies dropped by **65%** following the Women's Health Initiative (WHI) trials in 2002

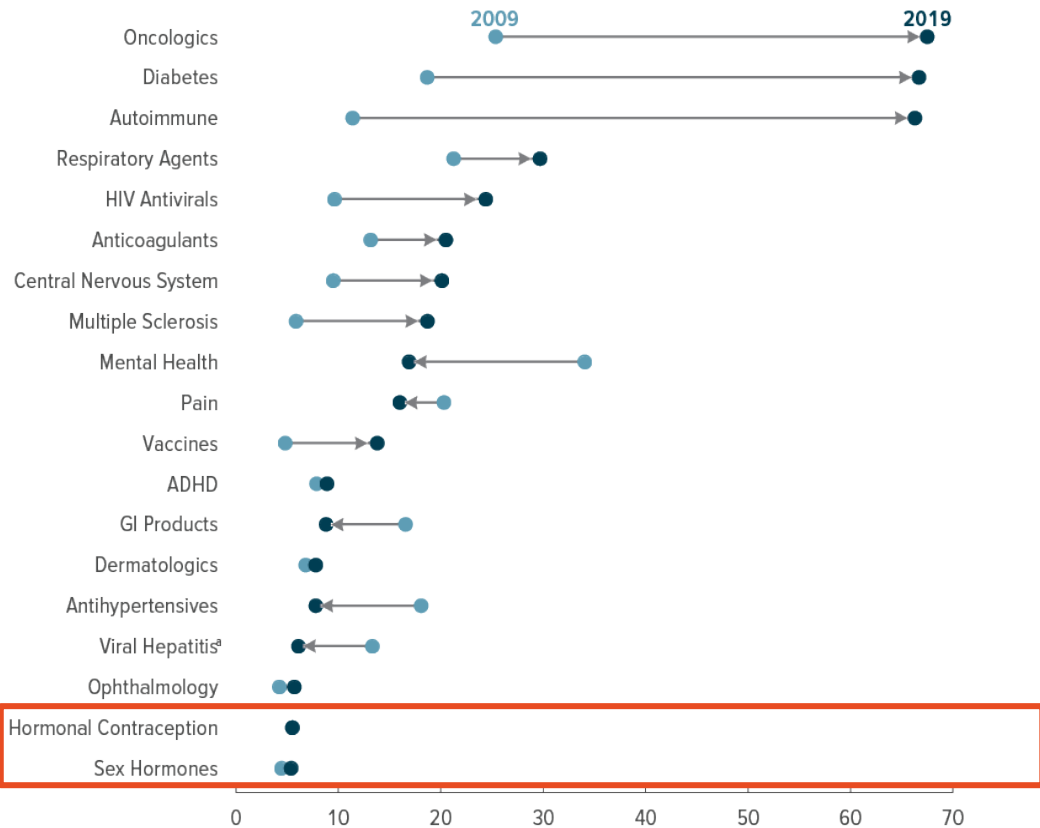
Hormone replacement therapy market is projected to hit **\$46.5 Bn by 2027**, at a CAGR of **5.1%**. The Menopausal segment is attributed to display the **fastest market growth by period**.

WOMEN'S HEALTH FUNDING

“Proving the return on investment is the hardest thing for most healthcare companies—providing it for women’s health is even harder, even if we may have overcome the barrier of belief that women’s health opportunities are significant”

Rock Health CEO Bill Evans. Aug 18, 2021

Total U.S. Retail Drug Spending by Therapeutic Class, 2009 and 2019



Congressional Budget Office, April 2021

MARKET INEFFICIENCIES

Despite media and political discussion concerning women’s health there is no investment in women’s health

There is not a single large or medium size pharma investing in women’s health

There is no NIH study section dedicated to women’s health

Most women’s health products are on the market for >50 years

MF5: MENOPAUSAL HOT FLASHES

Based on Statistically significant Phase 2 results of Bionovo, Inc. botanical drug Menerba (MF101) under FDA IND

MF5 active chemical compounds were isolated

MH5 has a unique mechanism of action: Selective Estrogen Receptor β (ER β) agonist

MH5 prevents breast and uterine cancer

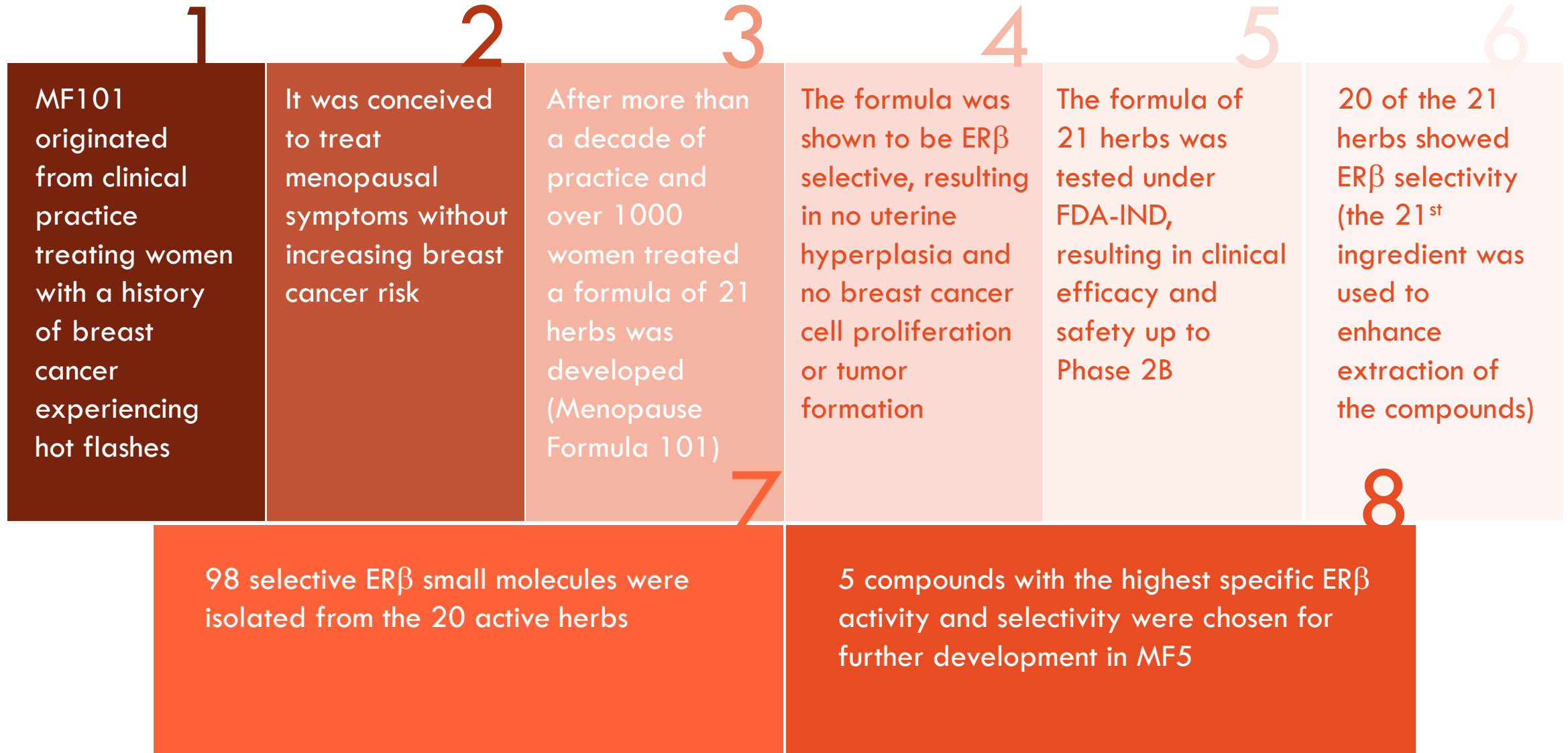
MH5 does not increase the risk of clotting

MH5 may also prevent osteoporosis

“Although MF-101 appears to be a promising therapeutic, the herbal composition of the drug may be a disadvantage... If these isolates were demonstrated to be as effective and safe in clinical trials as preliminary data suggest regarding MF-101, these compounds could change the way clinicians treat menopause-associated symptoms”

MF5 HISTORY- FROM TRADITIONAL CHINESE MEDICINE TO TARGETED DRUG

玉不琢，不成器。 – Yù bù zhuó, bù chéng qì. “If a jade is not cut and polished, it can’t be made into anything.”



MF101 PHASE 2B RESULTS

PRIMARY EFFICACY: HOT FLASHES

MF101 demonstrated statistically significant ($p=0.04$) reduction in hot flashes in the high dose group

62% absolute reduction in all hot flashes

Odds ratio of 60% reduction on MF101 vs. placebo was 2.4 ($p=0.02$)

At 12 weeks MF101 was 1.36/day moderate to severe hot flashes lower than placebo ($p=0.04$)

MF101 exhibits a clear dose response curve

Reduction in hot flashes is greater for the drug later in the study (week 4-12) in the treatment group vs placebo, confirming drug effect and not placebo effect

MF101 PHASE 2B RESULTS

SECONDARY EFFICACY: SLEEP DISORDER

MF101 demonstrated a significant reduction (67%) in nighttime awakenings, a common issue with hot flashes compared to placebo group

(Median % Reduction at 12 Weeks)



p-value (10.0g/day vs. Placebo) = 0.05

MF101 PHASE 2B RESULTS

SAFETY

No difference in the number of uterine bleeding episodes between treatment and placebo

No cases of endometrial hyperplasia

“Transient loose stools” was the only side effect (12.0% vs. 3.0% for placebo)

Benefit from reduced constipation on MF101 vs. placebo (1.3% vs. 4.0%)

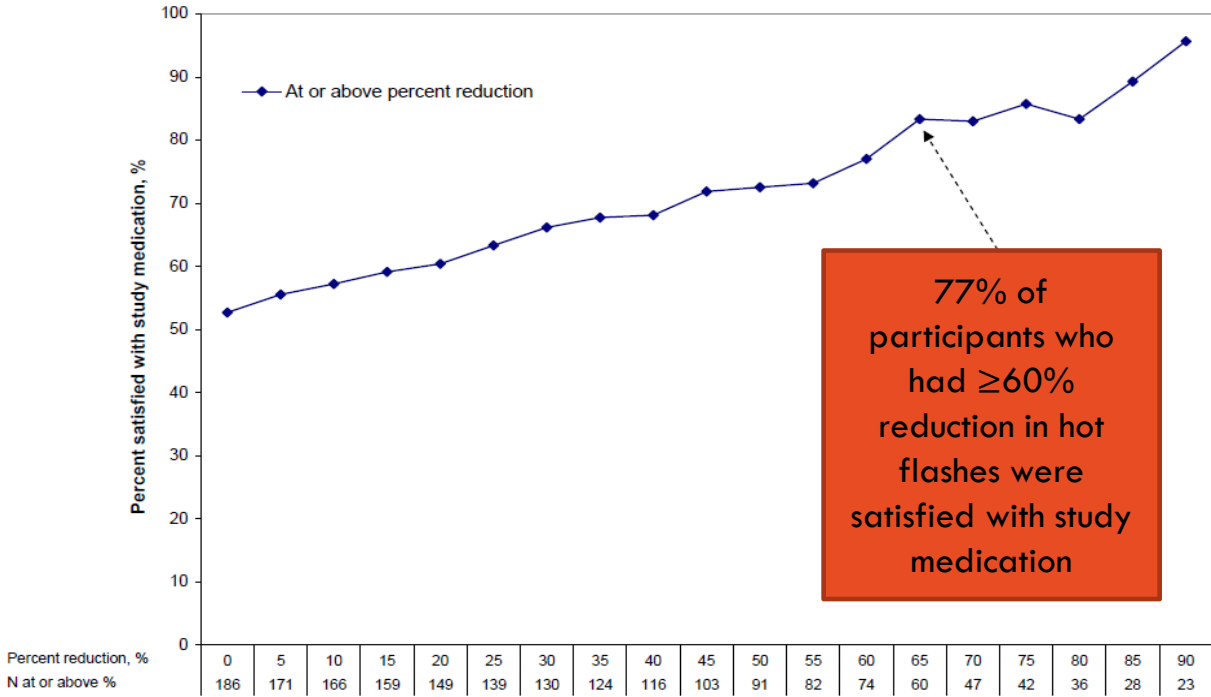
Statistically significant reduction in weight (p=0.04) and BMI (p=0.05) on MF101 versus placebo (~10 Pounds)

91.0% of participants used greater than 75.0% of study medication during the 12-week period

Low drop out rate (2.0%)

MF101 PHASE 2B FAVORED BY PATIENTS

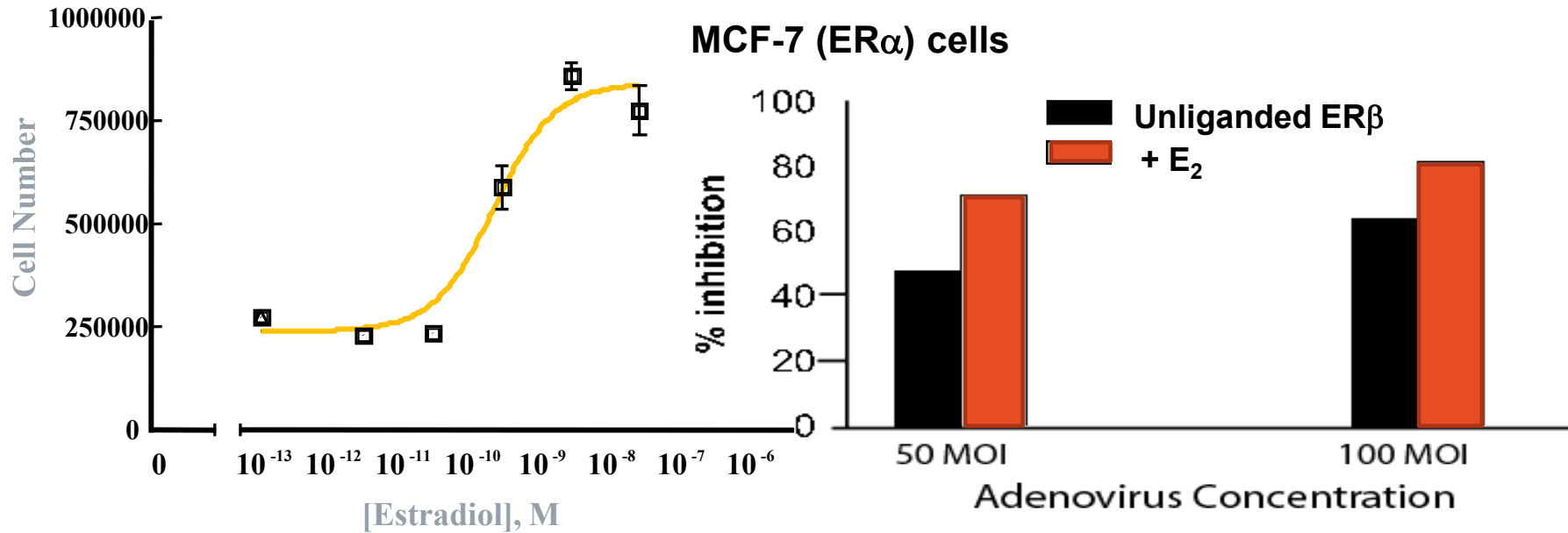
Percent Satisfied with Study Medication At or Above Percent Reduction in Hot Flashes



Question at end of study (12 Weeks): Were you satisfied enough with the study medication that you would like to continue taking it for hot flashes?

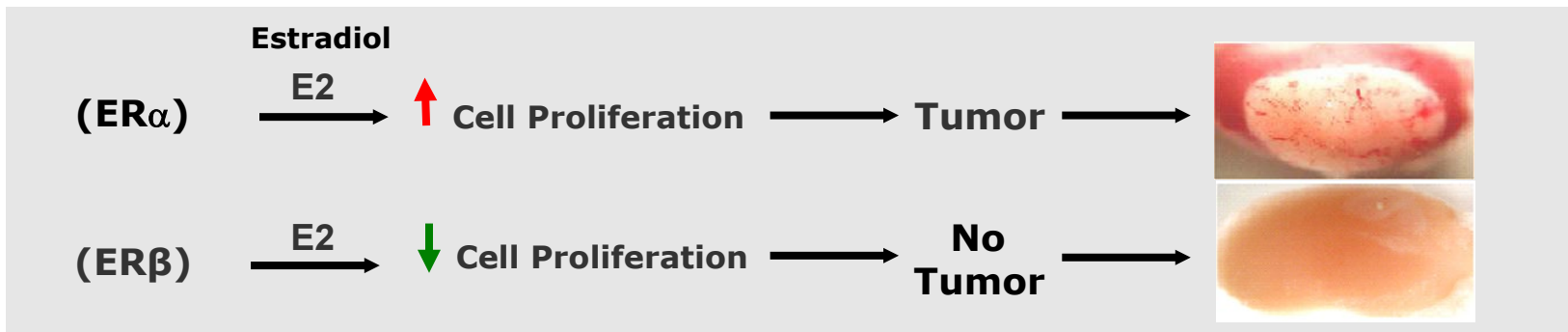
Phase 2B Efficacy	Odds Ratio (95% CI)	P value
With >50% Reduction in Hot Flashes at 12 weeks	2.3 (1.1 - 4.7)	0.03
With >60% Reduction in Hot Flashes at 12 weeks	2.4 (1.1 - 5.3)	0.02

MF101 IS A SELECTIVE ER β MODULATOR



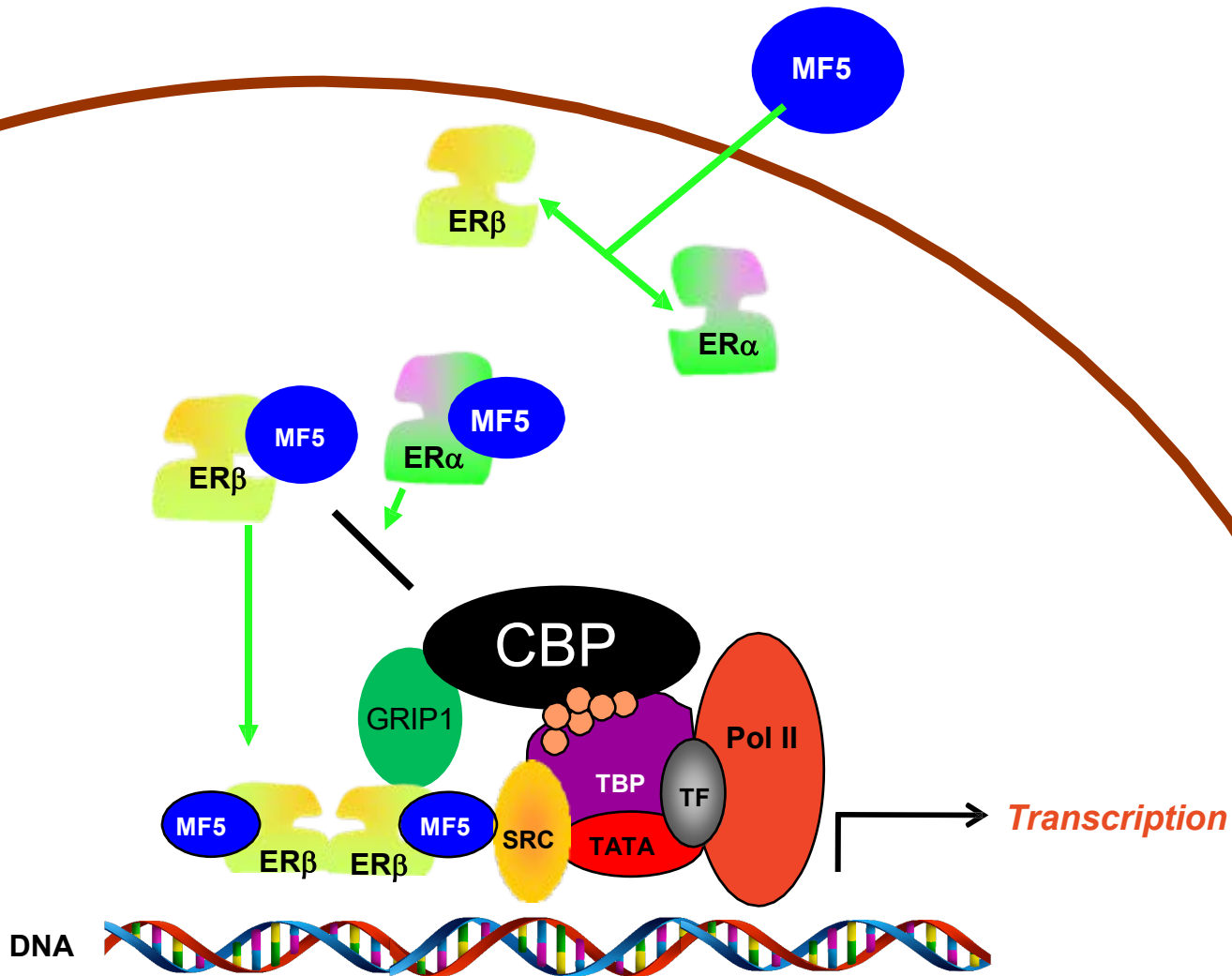
ER α mediates cell proliferation and tumor formation

ER β inhibits breast cancer cells growth and tumor formation

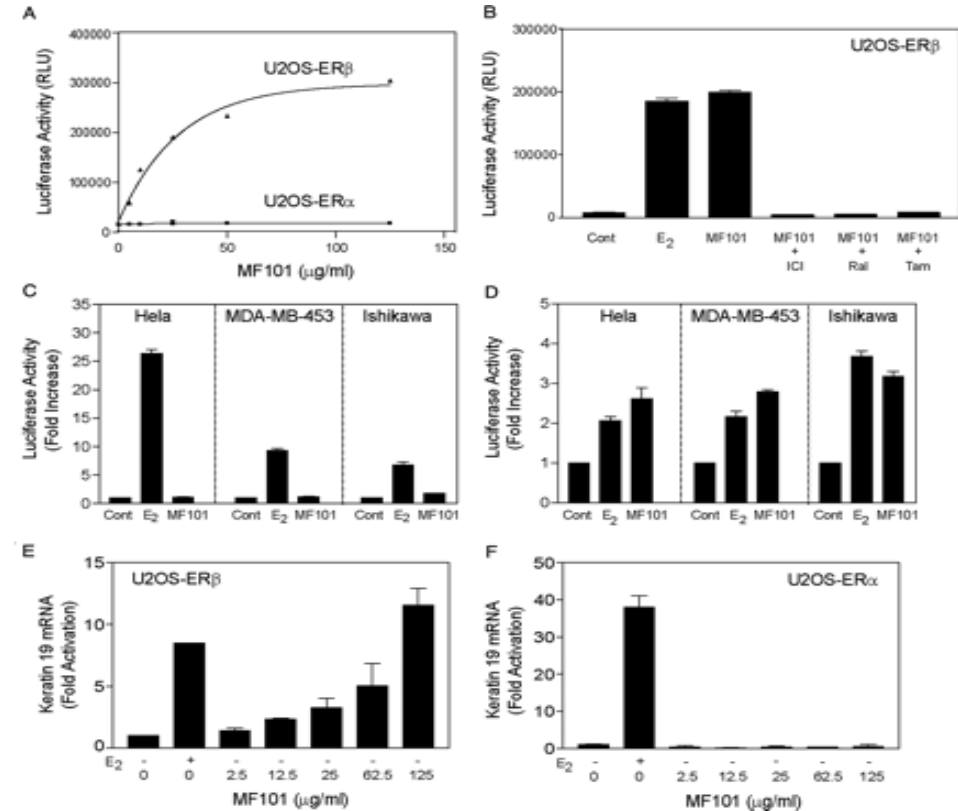


MF101 IS AN ESTROGEN RECEPTOR BETA (ER β) SELECTIVE MODULATOR

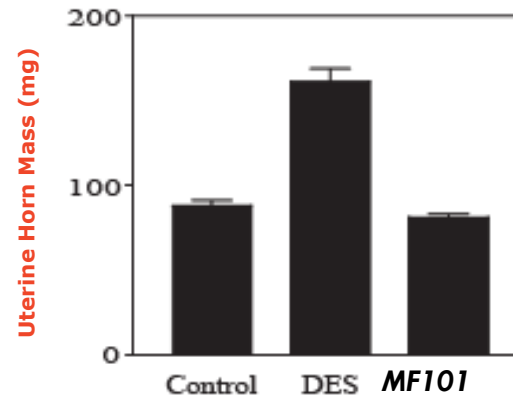
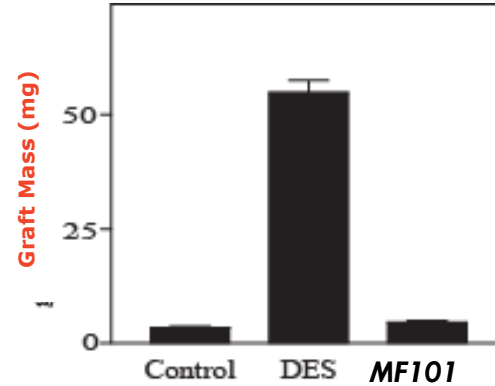
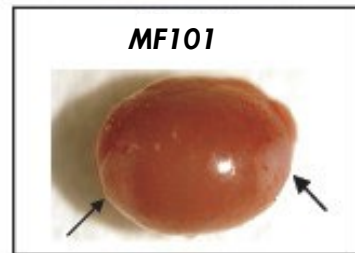
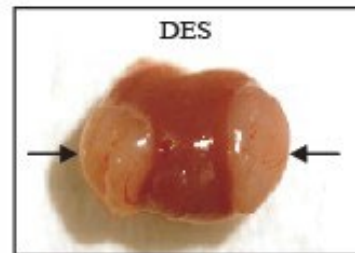
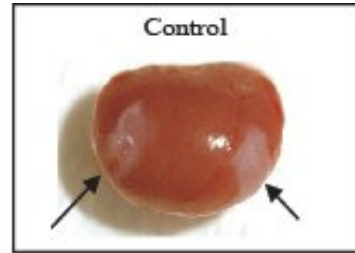
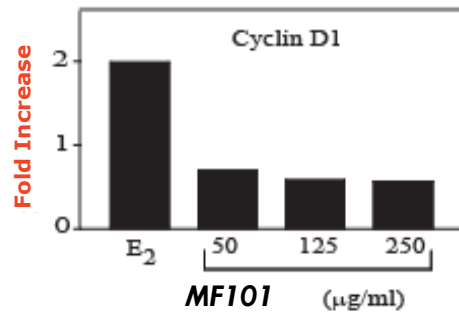
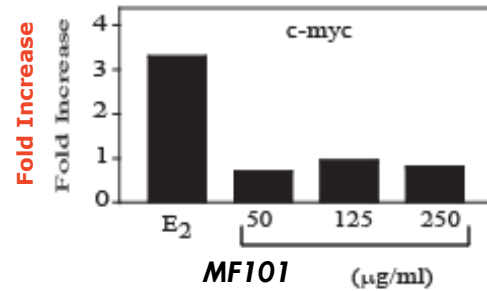
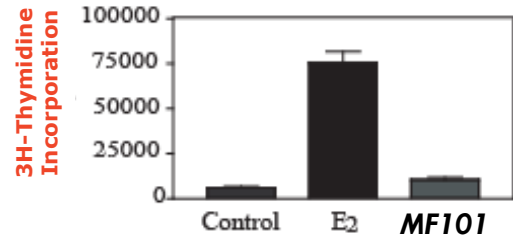
MF5 is comprised of active compounds from MF101



MF5 (MF101) SELECTIVELY ACTIVATES TRANSCRIPTION THROUGH ER β



MF101 DOES NOT STIMULATE CELL PROLIFERATION



IN CONTRAST TO ESTROGENS, MF101:

1. Does not activate oncogenes related to estrogen mediated proliferation
2. Does not increase uterine proliferation
3. Prevents breast cancer tumor formation in animal models

MARKET AND FDA PERSPECTIVE: LIKELIHOOD FOR SUCCESS

1

The FDA guidance requires inclusion criteria for vasomotor studies to treat postmenopausal women with over 50 moderate to severe hot flushes per week.

2

Placebo effect in hot flushes trials is very high (50%-60%)! This makes FDA trials very challenging.

3

For example, Brisdelle™ (Paroxetine), a SSRI antidepressant was recently approved with efficacy -0.9 hot flush/day reduction over placebo (p=0.06)

4

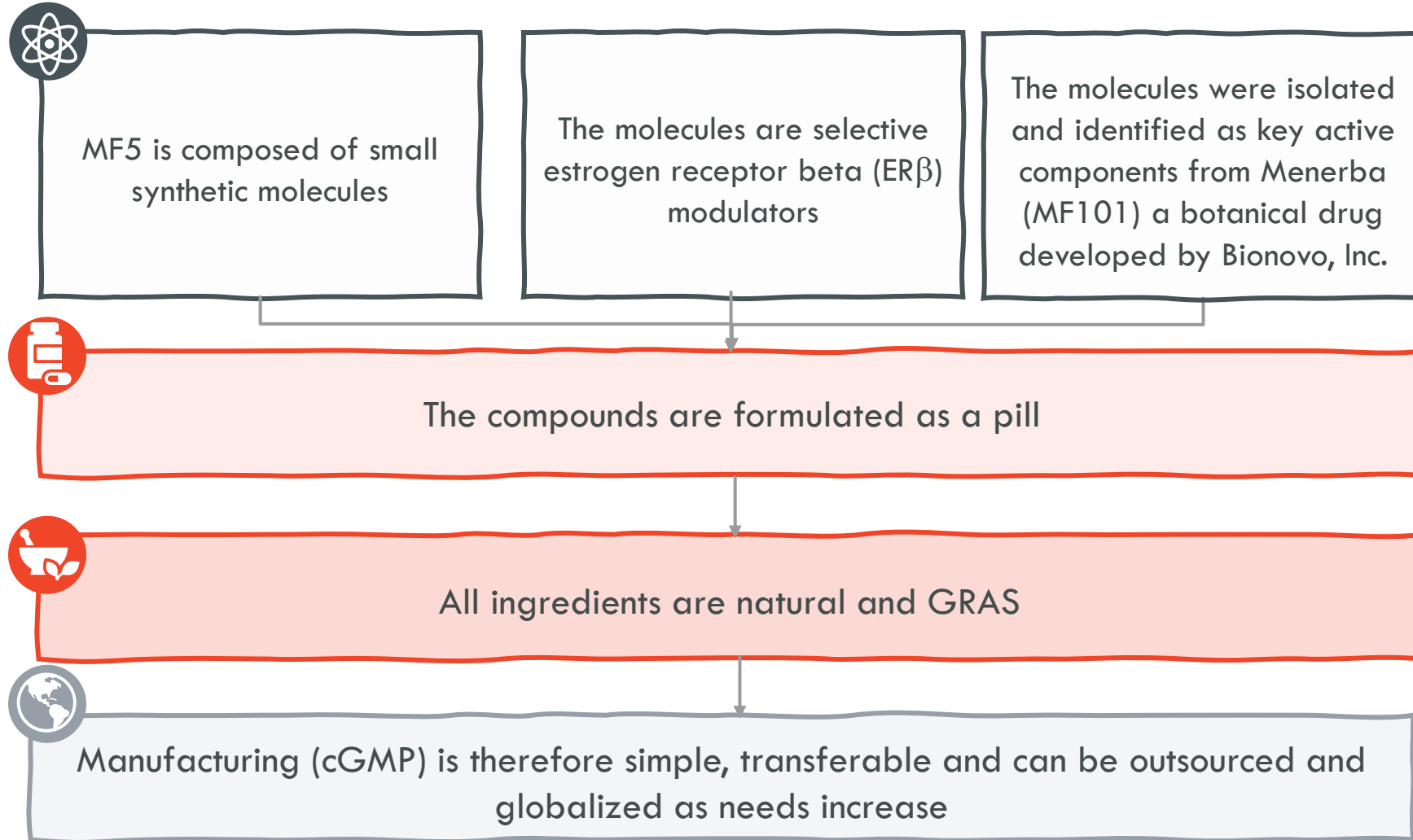
MF101 is already proven to be 50% more effective (-1.36 hot flush/day reduction) and much safer

REGULATORY PATHWAY TO MF5 DEVELOPMENT

- MF5 must follow the 2003 FDA Guidance for Estrogen and Estrogen/Progestin Drug Products
- Inclusion criteria for hot flashes >7 moderate to severe hot flashes per day (or >40 per week)
- Exclusion criteria: history of breast or uterine cancer
- Trial duration: 90 days of treatment with 30 days follow-up following treatment
- Expected efficacy of reduction of >2 moderate to severe hot flashes per day when compared to placebo
- Long term safety is measured by uterine bleeding episodes and increase in uterine double-wall increased thickness over placebo following 6 months of treatment (EMA requires one trial with standard MHT comparison)
- Two separate multi-center double blind placebo-controlled trials are required

1. Based on previous results the Phase 3 study size were 800 and 1 200 women
2. Based on recent FDA approvals drugs were approved with far lower efficacy than >2 hot flashes/day reduction

MF5 CHEMISTRY AND MANUFACTURING OVERVIEW



SUMMARY OF THE DIFFERENCES BETWEEN MF101 AND MF5

DRUG	MF101	MF5
Development Rationale	Traditional Chinese Medicine/ Clinical Experience	Modern Molecular Biology MOA
Composition	21 herbs	5 pure compounds from MF101 herbs
Formulation/ Delivery	Oral-Crude extract in packet/ Sachet	Oral- Pill/ Capsule
Potential for Synthetic Analogs (NCEs)	No	Yes
Indications	Prevention of menopausal symptoms	Prevention of menopausal symptoms & Prevention of chronic menopausal conditions

INVESTMENT REQUIRED TO PROGRESS MF5 THROUGH TRIALS

laterion requests \$18M to advance MF5 to the end of Phase 1 and 2

EXPENSE TYPE	COST
Synthesis and Scale-up	\$0.5M
Final Formulation	\$0.4M
Pre-Clinical Pharmacology	\$1.6M
Animal Hot Flash Model	\$0.5M
Toxicology	\$2.5M
Phase 1 / 2 Clinical Trial	\$8.0M
Regulatory	\$0.5M
Legal (Corp and IP)	\$1.0M
Corporate	\$3.0M
Total	\$18M

MILESTONES AND TIMELINE



- laterion has synthetic path to all the compounds
- Laboratory confirmation studies will result in multiple publications
- Positive results from the hot flash model (mice or rats) will drive discussions with potential partners since only estrogens and progestogens work in the model
- Previous toxicology with Menerba (MF101) was clean with a wide therapeutic window; not expected to be different
- Phase 1 will be randomized placebo-controlled dose escalation (4 doses 30 postmenopausal women)
- Phase 2 will be randomized placebo controlled 120 days (90 treatment) study
- Positive Phase 2 results will most likely conclude in a licensing agreement

MF5 OPPORTUNITY SUMMARY

1

Iaterion's MF5 is the first and only clinically proven (with FDA Phase 2B study) to be safe and effective natural product for the treatment of menopausal women's symptoms

2

MF5 is likely superior to MHT because of its long-term safety

3

MF5 is superior to anti-depressants because of its safety, tolerability and long-term benefits

4

Women prefer natural products for Menopause, yet FDA approved

5

MF5 is likely to capture significant market share with proper marketing and continued clinical analysis (reduction in breast cancer risk, clotting events and stroke)

IP AND COLLABORATIONS

The company filed multiple provisional patents for its products

MF5 has 7 filings pending funding, including composition of matter and utility

The company is collaborating on the product science with multiple institutions

To date, all IPs are fully with the company



University of California
San Francisco



Stanford
University

Berkeley
UNIVERSITY OF CALIFORNIA



UNIVERSITY OF
MARYLAND

KU
THE UNIVERSITY OF
KANSAS

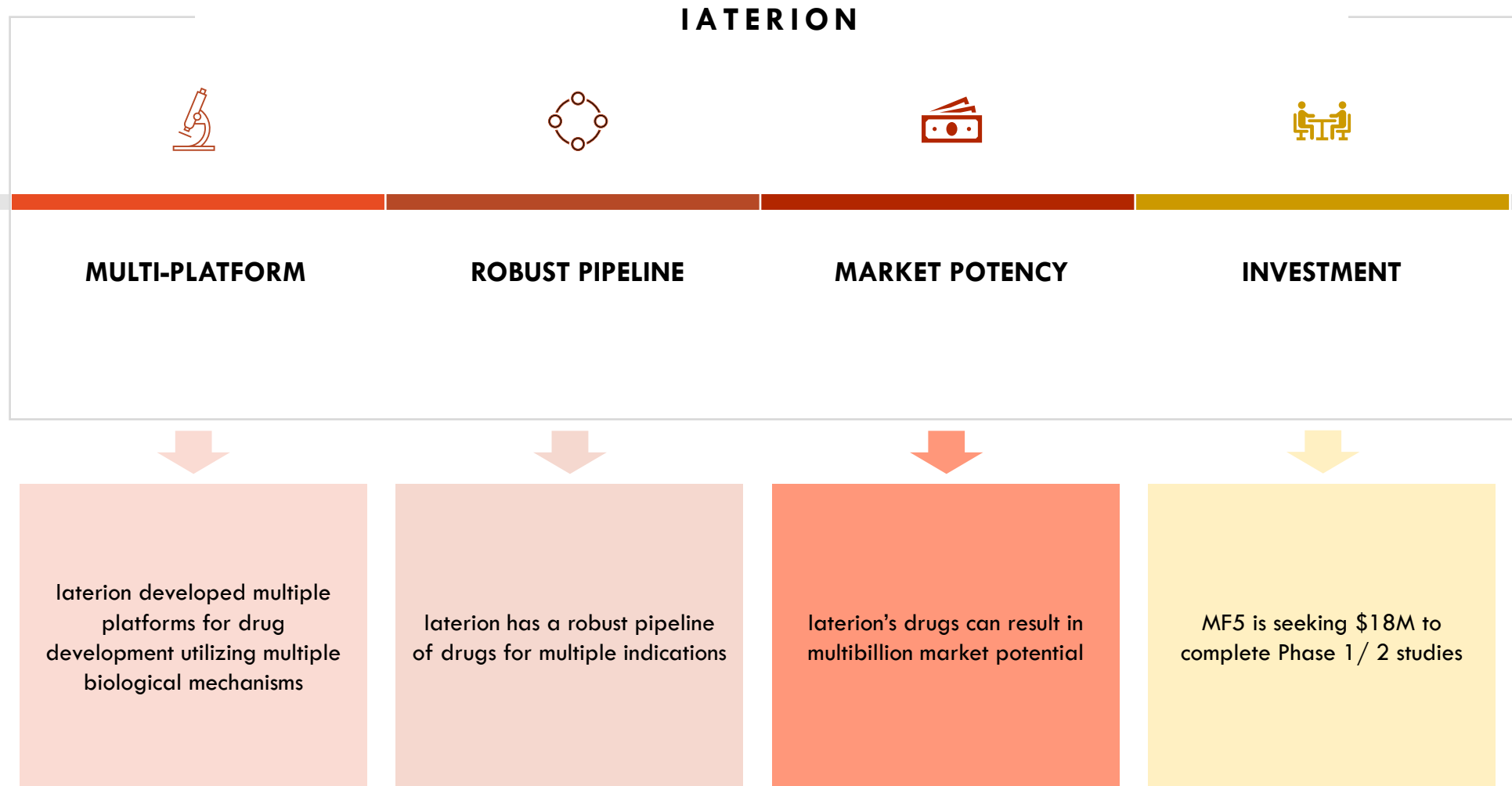




PERSONNEL

- Isaac Cohen, OMD, PhD- Chief Executive Officer
- Dale Leitman, MD, PhD- Chief Scientific Officer
- Klaus Kohl, PhD- Chief Technology Officer
- Lorin Johnson, PhD- BOD and SAB member. Founder Salix Pharmaceuticals
- Carlos Milla, MD- Acting Advisory Chief Medical Officer
- Uwe Christians, MD, PhD- Scientific Advisor for Clinical Pharmacology
- Mindy Goldman, MD- Scientific Advisor for Menopause
- Marcelle Cedars, MD- Scientific Advisor for Menopause
- Wally Wang, PhD- Scientific Advisor for Nuclear Receptors
- Chaoshen Yuan, MD, PhD- Senior Scientist
- Mark Rosenthal, MD- Scientific Advisor for Gerontology

CONCLUSION



MENOPAUSE COMPETITIVE LANDSCAPE

- = Risk
+ = Benefit

Drug	Hot Flashes	Sleep Disturbance	Mood Swings	Breast Cancer	Uterine Cancer	Clotting	Alzheimer & Dementia	Weight Gain	Type 2 Diabetes
MHT*	+++	+++	+++	---	--- (1)	---	---	+++ (2)	+++ (2)
Anti-Depressants	++	+	+++	Zero Effect / -	Zero Effect	Zero Effect	Unknown	--	-
Botanical Supplements	Zero Effect	Zero Effect	Zero Effect	Unknown	Unknown	Unknown	Unknown	Unknown	Unknown
MF5	+++	+++	+++	++ (3)	ZE	ZE	UNK	+++	++ (4)

Notes:

- (1) Estrogen has to be opposed with progestins to prevent uterine cancer
 - (2) This benefit cannot be utilized for MHT because of the other long-term risks
 - (3) Mechanistically and in animal models Product M prevents breast cancer
 - (4) Mechanistically and in animal models Product M prevents Type 2 Diabetes
- *MHT: Menopause Hormone Therapy (Estrogen-based treatments)

Menopause Market is estimated at ~\$22B WW

1. MHT & Product M are useful for vaginal dryness and atrophy (VVA)
2. MHT & Product M are also useful for osteoporosis
3. **MHT cannot be utilized for neither condition due to its long-term risks**
4. Anti-Depressants and Botanical supplements have no effect on vaginal dryness and osteoporosis